

GRANT THORNTON GETS A QUICK ROI FROM ORCHID'S EFT PROCESSING, THANKS TO SEAMLESS INTEGRATION AND TOP NOTCH SUPPORT

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JIM BROMILOW – CORPORATE CONTROLLER

Company

Grant Thornton is a leading Canadian accounting and business advisory firm, providing audit, tax and advisory services to private and public organizations.

Grant Thornton LLP is a Canadian member of Grant Thornton International Ltd (Grant Thornton International). Together with the Quebec firm Raymond Chabot Grant Thornton LLP, they have approximately 4,000 people in offices across Canada. (www.grantthornton.ca)

Challenge

Grant Thornton were writing forty to fifty thousand cheques annually, so an EFT solution was a "must have".

For Jim Bromilow, Corporate Controller for Grant Thornton, the biggest difficulty they had when looking at EFT applications was not so much on the payables side, but integration with the banks. He also wanted to avoid dealing with a 3rd party application that "feels like a bolt-on".

Solution

After an extensive investigation of available options, including the Sage in-house module and a number of other 3rd party offerings, they settled on Orchid Systems' EFT Processing product.

"It was just the best fit", said Jim.

"Operating within the Sage 300 SDK it offers seamless integration. Users don't have to learn another system, as it has the same look and feel as Sage 300."

Result

Jim found that integration with the banks was one of Orchid's main strengths.

"They do an excellent job of customising the file formats being sent to the various banks.

"We had to do some customisation quickly, as two of the banks we dealt with changed their formats at short notice. Orchid was able to turn around the changes within 24 hours."

"The support we receive from Orchid is top notch, and the Return on Investment was pretty much immediate."



Why Orchid?

Orchid Systems, a global Sage Endorsed and Gold Development Partner, has been part of the Sage community for over 20 years. We develop innovative Add-ons to enhance the functionality of Sage 300 (formerly Accpac).

We are a winner of multiple awards from Sage, including International Development Partner of the Year. All our Add-ons are developed within the Sage Software Development Kit (SDK), so they look and feel like other Sage 300 modules.

Visit our website anytime, or contact us to find out why over 5,000 Sage 300 sites worldwide rely on Orchid Add-ons every day to help their businesses work smarter.



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