



# Orchid Case Study:

## KRG GETS A QUICK RETURN ON THEIR INTER ENTITY INVESTMENT

“Orchid Inter Entity proved to be one of our best investments in years.”

FRANCOIS OUELLETTE,  
FINANCE DIRECTOR, KRG

### Company

The Kativik Regional Government (KRG), created in 1978, delivers public services to 14 communities in Quebec’s far north, covering an area of over 500,000km<sup>2</sup>. It has a budget of over CAD 200 million and close to 400 employees, almost two-thirds of whom are Inuit. ([www.krg.ca](http://www.krg.ca))

### Challenge

KRG’s operations comprise 5 different companies, each of which had their own Accounts Payable and bank account. Staff needed to maintain and reconcile 10 intercompany accounts, as well as performing 5 monthly bank reconciliations.

The volume of manual work this necessitated would inevitably lead to errors, such as duplicate payments when the same invoice was processed against multiple companies.

### Solution

KRG’s Sage solution provider, D&A Business Management Solutions, proposed and helped implement Orchid’s **Inter Entity Transactions** module. As part of the solution KRG were able to dramatically simplify their operations, down to a single Accounts Payable.

A/P transactions, as well as most general journal entries, would only need to be input in one company. Allocations to other companies would be managed by Inter Entity, with intercompany accounts kept in balance automatically.

### Result

The results exceeded expectations according to Francois Ouellette, Finance Director of KRG. The reduction in manual entry not only meant lots of time saved, but also far fewer errors.

While not part of the original plan, KRG soon realised they could also use Inter Entity for posting salaries, inventory adjustments and work orders across multiple companies, leading to further benefits.

### Why Orchid?

Orchid Systems, a global Sage Endorsed and Gold Development Partner, has been part of the Sage community for over 25 years. We develop innovative add-ons to enhance the functionality of Sage 300 (formerly Accpac).

We are a winner of multiple awards from Sage, including International Development Partner of the Year. All our add-ons are developed within the Sage Software Development Kit (SDK), so they look and feel like other Sage 300 modules.

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